



Innovation For A Safer Nation

# Technology Questionnaire

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1. **Description of the technology**
  
2. **Value Proposition** *(Describe the value proposition for your technology. A value proposition is defined as a statement of differentiated and timely value of a product, which meets a need or solves a problem for an individual customer or group of customers. What are the benefits of the technology that would persuade a customer that they would derive greater value than from a competitor's offering?)*
  
3. **Development Status**
  - a. **DoD Technology Readiness Level:** <http://www.globalsecurity.org/military/intro/trl.htm>
  - b. **Prototype?**
  - c. **Demonstration of Performance?** *(please provide data)*
  - d. **In use?**
  
4. **Commercialization Potential/Ideas**
  - a. *(Identify and describe a specific problem for the DoD customer or the commercial market that you feel is in need of a significantly better solution and how your technology solves this problem. Is this the only application where it could be applied or have you thought of others? If so, please identify them.)*
  
  - b. *(Identify existing products or processes that your technology would compete with or could enhance.)*
  
  - c. *(please list any commercial contacts or interested parties)*